

# Shelf Drilling Q3 2020 Results Highlights

13 November 2020

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The Company uses certain financial information calculated on a basis other than in accordance with accounting principles generally accepted in the United States ("GAAP"), including EBITDA, Adjusted EBITDA, and Adjusted EBITDA margin, Capital expenditures and deferred costs and Net Debt, as supplemental financial measures in this presentation. These non-GAAP financial measures are provided as additional insight into the Company's ongoing financial performance and to enhance the user's overall understanding of the Company's financial results and the potential impact of any corporate development activities.

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"Capital expenditures and deferred costs" as used herein include fixed asset purchases, investments associated with the construction of newbuild rigs and certain expenditures associated with regulatory inspections, major equipment overhauls, contract preparation, rig upgrades, mobilization and stacked rig reactivations. Capital expenditures are included in property and equipment. Deferred costs are included in other current assets and other long-term assets. This term, as we define it, may not be comparable to similarly titled measures employed by other companies and is not calculated in accordance with US GAAP. Capital expenditures and deferred costs should not be considered in isolation or as a substitute for capital expenditures prepared in accordance with US GAAP. We believe that Capital expenditures and deferred costs is a useful measure as it better represents the overall level of the Company's capital investments. Capital expenditures and deferred costs as used herein is a non-US GAAP measure defined and periodically reported in the Company's financial statements on a consistent basis.

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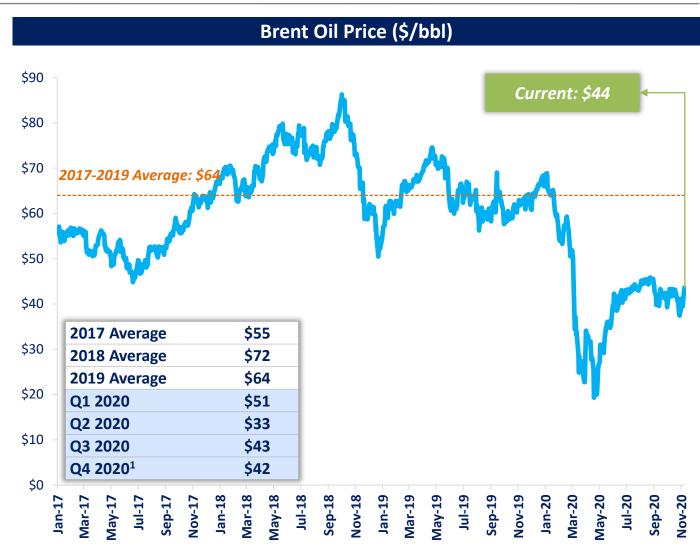
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#### Oil Price Development



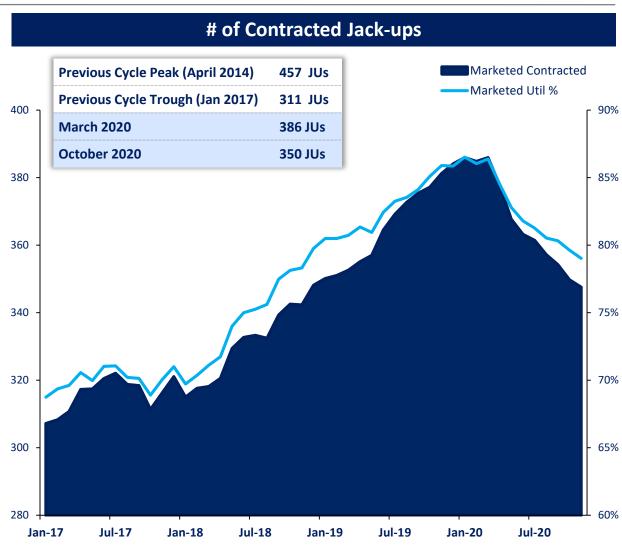
- Unprecedented intervention by OPEC+ to curb oil supply has helped lift Brent crude prices from the trough levels in April 2020
- Brent crude prices have since stabilized around the ~\$40 per barrel mark, falling slightly lower in Q3 from the end of Q2 due to stalling demand recovery trends
- Demand for oil and gas is likely to remain depressed in the short to medium term as COVID-19 outbreaks resurface in many parts of the world
- Current oil price is still well below recent years' averages and the level necessary improvement support in utilization and dayrates



# Global Jack-up Fleet



- Sustained low oil prices continued to drive lower utilization and lower dayrates in the offshore jack-up market during Q3 2020
- In the recent months, there have been several new contract terminations and suspensions as well as dayrate negotiations while new tendering and contracting activity has been muted
- Global number of contracted jack-up rigs decreased from 386 rigs in March 2020 to 350 in October 2020
  - Marketed utilization fell from 87% to 80% during the same period
- Global jack-up rig count and marketed utilization are expected to further decline in the coming months



Source: IHS Petrodata, as of 31 October 2020



1 Keeping our rigs/operations safe and free from COVID-19

2 Maintaining business continuity

Preserving cash / liquidity

3

## **MITIGATING MEASURES**

- Effective and safe crew changes / people movement
- Working closely with customers to implement COVID-19 protocols
- Frequent employee communication
- Aggressive cost reduction
- Completed RCF amendment

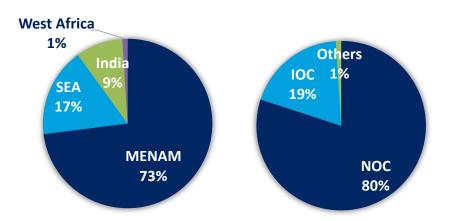




#### Fleet Status Summary (As of 30 Sep 2020)

	Contracted	Contracted Available Total <sup>1</sup> % Contracted		Contract Expirations					
	Contracted	Available	TOTAL-	% Contracted	Q4 2020	Q1 2021	Q2 2021	H2 2021	2022+
MENAM	15	1	16	94%	3	1	1	2	8
Arabian Gulf <sup>2</sup>	11	1	12	92%	1	1	1	-	8
NAF/Med <sup>3</sup>	4	0	4	100%	2	-	-	2	-
India	8	0	8	100%	-	4	-	-	4
West Africa	3	1	4	75%	3	-	-	-	-
SE Asia	4	0	4	100%	-	-	-	-	4
Total	30	2	32	94%	6	5	1	2	16

#### Total Backlog - \$1,443 Million (As of 30 Sep 2020)



#### **Recent Developments**

- Trident VIII: Commenced new contract in Nigeria in September 2020
- Parameswara: Secured a contract in India commencing late November 2020
- SD Tenacious: Secured a contract in the Middle East commencing December 2020
- Main Pass I: Received notice of suspension for up to 12 months beginning October 2020, contract term to be extended by equal period
- Main Pass IV: Received notice of suspension following completion of the ongoing outof-service project through December 2020
- Key Singapore: Operations suspended in October 2020
- SD Enterprise: Contract commencement delayed to late December 2020
- SD Mentor: Completed contract in October 2020, rig is now available
- Trident XIV: Sale completed in August 2020
- BBC Rigs: Terminated agreements with affiliates of China Merchants for bareboat charter of two CJ-46 jack-up rigs in September 2020

Note (1): Total excludes 5 stacked rigs (4 jack-ups and 1 swamp barge) that are held for sale.

Note (2): Arabian Gulf includes Saudi Arabia, UAE and Bahrain.

Note (3): North Africa & Mediterranean include Italy, Tunisia and Egypt operations.



# Q3 2020 Results

Shelf Drilling Q3 2020 Results Highlights

# **Results of Operations**



(In thousands USD)	Q2 2020	Q3 2020
Revenues	\$155,017	\$ 127,445
Operating Costs & Expenses		
Operating and maintenance	82,927	78,956
Depreciation	16,348	16,681
Amortization of deferred costs	9,751	9,495
General and administrative	12,067	9,386
Loss / (Gain) on disposal of assets	40	(5,680)
Operating Income	33,884	18,607
Other Expense, Net		
Interest expense and financing charges, net of interest income	(22,565)	(22,542)
Other, net	(273)	(179)
Income / (Loss) Before Income Taxes	11,046	(4,114)
Income tax expense	2,940	3,565
Net Income / (Loss)	\$8,106	\$(7,679)

#### Revenue Summary

- \$27.6 million, or 17.8%, sequential decrease in revenues:
  - Effective utilization decreased to 72% from 84%, mainly due to
    - Suspension of one rig (High Island IV) and planned out of service time for one rig (Main Pass IV) in Saudi Arabia
    - Suspension of one rig (Baltic) and termination of one rig (Trident VIII) in Nigeria
    - Completion of contract and subsequent sale of one rig in Nigeria (Trident XIV)
  - Average dayrate decreased by 2% primarily due to reduced rates during periods of suspension and where customers renegotiated dayrates as a result of the COVID-19 pandemic and reduction in oil prices
  - Sequential revenue declines primarily concentrated in Nigeria and Saudi Arabia
  - Modest sequential revenue impact in Thailand and India
- Further sequential decline in revenues expected in Q4 2020 due to scheduled contract completions (Shelf Drilling Mentor in UAE), suspensions (Main Pass I in Saudi and Key Singapore in Tunisia), partially offset by an expected increase in Nigeria

	Q2 2020	Q3 2020
Operating Data		
Average marketable rigs <sup>1</sup>	32.3	32.2
Average dayrate <sup>2</sup> (in thousands USD)	\$57.8	\$56.6
Effective utilization <sup>3</sup>	84%	72%
Revenue (in thousands USD)		
Operating revenues – dayrate	\$145,184	\$120,967
Operating revenues – others	6,445	4,140
Other revenues	3,388	2,338
Total Revenues	\$155,017	\$127,445

Note (1): "Marketable rigs" are defined as the total number of rigs excluding: (i) stacked rigs, (ii) rigs under non-drilling contracts and (iii) newbuild rigs under construction

Note (2): "Average dayrate" is defined as the average contract dayrate earned by marketable rigs over the reporting period excluding mobilization fees, contract preparation, capital expenditure reimbursements, demobilization, recharges, bonuses and other revenues.

#### **Operating Expense Summary**



- Operating and maintenance of \$79.0 million in Q3 2020 lower by \$3.9 million versus Q2 2020:
  - Lower expenses relating to the bareboat charter rigs with China Merchants following the settlement of the termination agreements
  - Lower operating costs across three rigs that were suspended through September 2020 (Key Manhattan, High Island IV and Baltic)
  - Lower expense related to the completion of contract and subsequent sale of one rig (Trident XIV)
- General and administrative expenses of \$9.4 million in Q3 2020 decreased by \$2.7 million from Q2 2020 primarily due to the decrease in provision for doubtful accounts and one-time restructuring costs

	Q2 2020	Q3 2020
Operating Expenses (in thousands USD)		
Rig operating costs	\$74,608	\$70,961
Shore-based costs	8,319	7,995
Operating and maintenance	\$82,927	\$ 78,956
Corporate G&A	\$7,173	\$7,751
Restructuring costs in G&A	1,502	265
Provision for doubtful accounts	2,287	266
Share-Based Compensation	1,105	1,104
General & administrative	\$12,067	\$9,386

## Adjusted EBITDA Reconciliation

(In thousands USD)	Q2 2020	Q3 2020
Net Income / (Loss)	\$8,106	\$(7,679)
Add Back		
Interest expense and financing charges, net of interest income	22,565	22,542
Income tax expense	2,940	3,565
Depreciation	16,348	16,681
Amortization of deferred costs	9,751	9,495
Loss / (Gain) on disposal of assets	40	(5,680)
EBITDA	\$59,750	\$38,924
Acquired rig reactivation costs	147	113
Restructuring costs <sup>1</sup>	1,642	265
Adjusted EBITDA	\$61,539	\$39,302
Adjusted EBITDA margin	39.7%	30.8%

## Capital Expenditures and Deferred Costs Summary

- Capital Expenditures and Deferred Costs excluding rig acquisitions totaled \$16.6 million in Q3 2020, up by \$3.4 million from Q2 2020 primarily as a result of:
  - In Saudi Arabia, higher spending associated with the increased shipyard activity during Q3 2020 (Main Pass IV and High Island IV), partially offset by lower planned out of service costs in Q3 2020 as compared to Q2 2020 (High Island II)
  - Increased capital maintenance costs during Q3 2020, primarily related to rigs in Nigeria
- Rig acquisition expenditures of \$9.9 million in Q3 2020 primarily related to the ongoing reactivation of the Shelf Drilling Enterprise, which is expected to be completed by the end of 2020

(In thousands USD)	Q2 2020	Q3 2020
Capital Expenditures and Deferred Costs:		
Regulatory and capital maintenance <sup>1</sup>	\$11,474	\$11,358
Contract preparation <sup>2</sup>	1,961	4,674
Fleet spares and other <sup>3</sup>	(201)	560
	\$13,234	\$16,592
Rig acquisitions <sup>4</sup>	13,254	9,930
Total Capital Expenditures and Deferred Costs	\$26,488	\$26,522
Reconciliation to Statements of Cash Flow		
Cash payments for additions to PP&E	\$20,817	\$17,667
Net change in accrued but unpaid additions to PP&E	(633)	(2,278)
Total Capital expenditures	\$20,184	\$ 15,389
Changes in deferred costs, net	\$(3,447)	\$1,638
Add: Amortization of deferred costs	9,751	9,495
Total deferred costs	\$6,304	\$11,133
Total Capital Expenditures and Deferred Costs	\$26,488	\$26,522

NOTE: (1) "Regulatory and capital maintenance" includes major overhauls, regulatory costs, general upgrades and sustaining capital expenditures on rigs in operation.

NOTE: (2) "Contract preparation" includes specific upgrade, mobilization and preparation costs associated with a customer contract.

NOTE: (3) "Fleet Spares and Others" includes: (i) acquisition and certification costs for the rig fleet spares pool which is allocated to specific rig expenditures as and when required by that rig, which will result in an expenditure charge to that rig and a credit to Fleet spares and (ii) office and infrastructure expenditure.

## **Capital Structure Summary**



(In millions USD)	YE 2019	Q1 2020	Q2 2020	Q3 2020
Cash and Cash Equivalents	\$26.1	\$69.0	\$92.2	\$69.2
Total Long-lived Assets <sup>1</sup>	1,461.3	1,309.2	1,308.2	1,309.0
Total Assets	\$1,700.0	\$1,593.5	\$1,610.8	\$1,568.9
Senior unsecured notes due 2025 <sup>2</sup> Senior secured notes due 2024 <sup>3</sup> RCF Drawdowns due 2023	\$889.5 - 35.0	\$890.0 77.4 55.0	\$890.4 77.5 55.0	\$890.8 77.6 55.0
Total Debt	\$924.5	\$1,022.3	\$1,022.9	\$1,023.4
Net Debt	\$898.5	\$953.4	\$930.7	\$954.2
Total Equity	\$561.5	\$374.8	\$384.4	\$378.3

- As of September 30, 2020, the outstanding borrowings under the RCF were \$55.0 million and the outstanding bank guarantees under RCF were \$15.7 million
  - Total liquidity, including availability under RCF, of approx.
     \$223.5 million as of September 30, 2020
- LTM Adjusted EBITDA of \$224.2 million and Net Leverage ratio of 4.3x as of September 30, 2020
- Total Net Leverage Ratio for covenant compliance purposes under RCF of 3.5x at September 30, 2020 primarily due to forward EBITDA credits for 3 recently acquired premium jackup rigs and certain other one-time and/or non-cash costs (mainly share-based comp, COVID-19 related costs)
- Amended the RCF to provide relief from the Total Net Leverage Ratio financial covenant from January 1, 2021 until September 29, 2021, or upon our voluntary election to early terminate the amendment <sup>4</sup>
- Total authorized shares increased by 40 million to 184.1 million shares as of September 30, 2020
- Total shares outstanding of 136.2 million as of September 30, 2020
  - Primary insiders: 65.7 million or 48.3%, consisting of China Merchants: 26.8 million (19.7%), Castle Harlan: 19.7 million (14.5%) and Lime Rock: 17.2 million (12.6%)

Note (1) Total Long Lived Assets are defined as property plant and equipment, right-of-use assets and short term and long term deferred costs

Note (2) Reflects carrying value. Principal value is \$900.0 million

Note (3) Reflects carrying value. Principal value is \$80.0 million

## Free Cash Flow Summary

- Q3 2020 Adjusted EBITDA of \$39.3 million and Adjusted EBITDA Margin of 31%
- Cash and cash equivalents decreased by \$23.0 million to \$69.2 million during Q3 2020
  - \$37.1 million of bi-annual interest on the Senior Unsecured Notes due 2025 paid in August 2020 (next payment due February 2021) compared to the \$1.7 million of biannual interest of the Senior Secured Notes due 2024 paid in May 2020
  - Total spending on capital expenditures and deferred costs including rig acquisitions of \$26.5 million in Q3 2020 is comparable to Q2 2020

Quarterly Cash Flow Summary (\$MM)	Q2 2020	Q3 2020
Adjusted EBITDA	\$61.5	\$39.3
Adjustments	(1.8)	(0.4)
EBITDA	\$59.7	\$38.9
Interest expense, net of interest income	(22.6)	(22.5)
Income tax (expense)	(2.9)	(3.6)
Capital expenditures and deferred costs <sup>1</sup>	(13.2)	(16.6)
Sub-Total	\$21.0	\$(3.8)
Growth Projects		
Capex/Deferred Costs: Rig Acquisitions	(13.4)	(9.9)
Rig Sale Net Proceeds	-	5.7
Working Capital Impact		
Interest payable	18.8	(16.8)
Other	(3.2)	1.8
Net Change in Cash and Cash Equivalents	\$23.2	\$(23.0)
Beginning Cash	69.0	92.2
Ending Cash and Cash Equivalents	\$92.2	\$69.2

